

2/12/2018

St Hope Public Schools
E-RATE Year 21 (2018-2019)
REQUEST FOR PROPOSAL – 470 # 180016639
RFP # E21-01 – Switches and Network Firewall

Question and Answers

Q: Under the Support & Warranty Section of the RFP, do you want the company to provide support and maintenance?

A: No, we are not requesting vendors provide support and maintenance as part of the bid. We are requesting as part of the quote access to Technical Support and Software Upgrades through the manufacturer for the extended duration listed in the RFP.

Q: When are you hoping to perform the installation? Is there a schedule you would like us to follow?

A: We will make every effort to perform the installation during a time when students are not on campus and during normal business hours (e.g. Fall, Winter or Spring Break) but take into consideration evening or weekend installation if needed.

Q: Is the Fiber that is currently on site 10 Gig Capable?

A: The fiber that currently exists at the Sacramento Charter High School Campus is rated as OM2. We have confirmed that the 10 Gig module being requested in the RFP functions at 10 Gb speeds on all our fiber links.

Q: What is the type and make of the existing Firewalls?

A: We currently have installed at each site a Juniper SRX 240.

Q: Did you demo any models of firewalls at the school sites?

A: No we did not.

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Q: For the new switches being requested, is cabling also part of the RFP?

A: No cabling is being requested as part of the RFP. Cabling within the buildings already exist.

Q: Is there routing currently being done in the existing switch stack in the MDF?

A: Yes. The existing switches perform some routing functions.

Q: As far as the Evaluation Methodology, there is section for "Impact to SHPS Cash Flow". Are you open to learning about financing options?

A: We are open to learning about financing options for items that are not eligible for erate funding.

Q: If we have worked with SHPS in the past, do we still need to provide references?

A: Yes. We prefer for you to provide other references the same as all other bidders. You may highlight past completed work with SHPS in the questionnaire if you would like.

Q: Does the kitchen at the Sacramento Charter High School have a fiber uplink to the MDF or Cat5?

A: The kitchen currently has a Cat5 uplink.